

Prepared For All Realtors With Love

# HOW TO EFFICIENTLY FIND & MANAGE YOUR LEADS



See how we can help you reach your goals



# HOW DOES A MARKETING PLAN WORK?

#### FINDING LEADS

- Organic Marketing
  - Paid Ads
- Traditional Marketing

#### **COLLECTING DATA**

- Call to action
- Inbound flow via Forms, webcat, etc.

#### WHERE DOES DATA GO?

Name, Email, Phone Number, Buyer or Seller, location, budget,...

# Without







List of clients, manual Excel sheets, ...

Manual entry, one by one follow up, time-consuming

3 Losing potential leads



## Manage your leads without lifting a finger

Everything is automatically transferred to your platform

1

The lead is added to your CRM as a contact, with all their information recorded 2

Automatic communication to the lead

Based on your preference:
Email/SMS/phone call

3

Adding the lead to your pipeline and updating the status

4

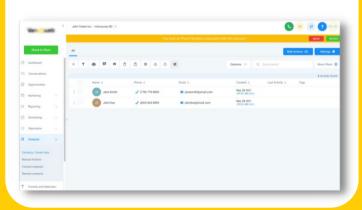
Assigning leads to teams/creating tasks

The system can automatically triage the leads and assign tasks to team members for follow-up.

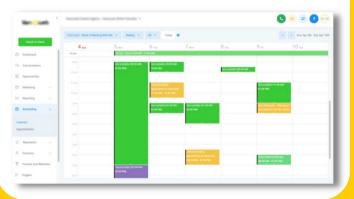
# With our Smart Forms

#### Booking a consultation

Landing pageForm to collect contact information.Choose time/date



Calendar management
Synced with your
Google Calendar



Automatic Email/
SMS confirmation &
reminders
Including location of the
meeting, link to zoom call...



				Feature	Other Tools	Van <b>©</b> web
		>		EMAIL MARKETING	\$99/MONTHLY	$\otimes$
		B	<b>*</b>	SMS MARKETING	\$99/MONTHLY	$\otimes$
		X	-	UNLIMITED SALES FUNNELS	\$297/MONTHLY	$\otimes$
		WiX	(I)	WEBSITE BUILDER	\$29/MONTHLY	$\otimes$
			6	CALL TRACKING	\$95/MONTHLY	$\otimes$
sg	1	W	T	SURVEYS & FORMS	\$49/MONTHLY	$\otimes$
		0	C	BOOKING & APPOINTMENTS	\$29/MONTHLY	$\otimes$
		salesforce	p	CRM & PIPELINE MANAGEMENT	\$99/MONTHLY	$\otimes$
				TRACKING & ANALYTICS	\$49/MONTHLY	$\otimes$
			•	COURSES & PRODUCTS	\$159/MONTHLY	$\otimes$
	8		6	REPUTATION MANAGEMENT	\$299/MONTHLY	$\otimes$
				OVERALL PRICE	\$1300+ PER MONTH	\$297 PER MONTH

Simple Tool. Big Impact.



1. Manual Lists, Excel Sheets, one by one follow up, time-consuming

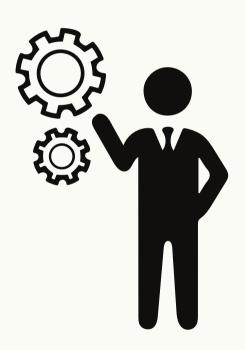
2. Multiple Platforms, Separate logins for email, social media, SMS, etc.

3. Losing potential clients!









Automatically create contact lists

Automatically send targeted messages to the contacts

Automatically add leads to your pipeline

Automatically assign leads to the team & create follow up tasks for them

## ALL YOU NEED IN ONE PLACE

Google Integration Calendar Management Pipeline Management Marketing Campaigns

Reputation Management



# What Our Clients Say

[They] are amazing. Within the 'st week of launching my campaign by Vancoweb, I had o immediate inquires on the pre-sales and 'to past clients reached out to say hi. The team was very patient with me with my set up. All turn key and they gave me so much inspirations and advices. I didn't have to do a thing. I wished I met them earlier. It is such a blessing for me.

Vancoweb changed the way I do business. They took a big load off my shoulders by assigning a system to my daily activity.

I have been trying to run my business but did not have a system in place. Thanks to Ali and his team now I am just meeting with clients and the rest is fine by their system in the background for a really minimal charge.

I recommend them to each and every agent who wants to work smart.

Eddie Yan

Award Winning Burnaby Realtor

Nima Sheikhy
Realtor & The Sheikhy
Team Owner

# **Connect With Us**



# Ready to work together?



Get in touch.

Send us a quick message and we are happy to help!



Strategize with us.

We find the solution that works for YOU!



Grow Your Business.

Watch how having the right systems in place will help your business grow!

# LET'S HAVE A CHAT



# What are your TAKEAWAYS?!

Thanks!



VancoWeb Creative Agency - Marketing Technology Experts